Happed Date - 6/11/2019 (दाउग्रेज्यी- (याम)- बवामावनीयafor show all ala Dear ob 3 odgår stor st men store elected som ob (5) (21t eglora-arror 2p @ Algra alos alos ob (4) Constan (8) 20m3 आवाद काकार 2 p Jak Chadas subsp Caumyw/N- 17 Madra- 5 pe case 3dy - Couling - 3 P - ((OTGARE) desula se ald (alla pa) 35 flow 3 left - (Collings) Dud 34 por 900 3212130 , etta-Coulty

Date - 6/11/2019 (21(33= ADI 64. COMO)-W/N- 16 1 1308 accid- > & - (Lounts) 3 नवामित्र भ उत्तर्य - (व्यार्थि) 3 den sepulled sullans - (coult) (1) 3112+ 3000 - 2P (216) (CONPRE) 5 of nor 2 P - (ontofy) (3) 3410 27 (MAR) · (2) 37/100 2019 - 96 (2016) (8) 3/0/m mh. 3)000 3b-(60/hg). aufild aven Callon Bellow - 26 (16 Callo 18) (क) कि कामाना किलाकी सिलाकी उपकृष्ट के का कि (का निक्रि) (1) employen der who show she (loukle) (12) FIREZ (3. 3P-((onling)

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Date - 6/11/2019 W19 (ANNAPURNA) continuat May Boson 18 (Coulder) Fight 1 b (Lewis) carter Ab (course) 3 gar 3 p (1 Could only soot God myst endber 3 (elise (bise) wind chin , by (conv(2) (13) 2/0-16- 212- 16 - (collings) 18) Ashitray 1 p - (ontola) (19) wine g glass 1 p (1011/12) str En (one sp) Roceived PEYECHI ON PAINT



রাজ্য নগর উন্নয়ন সংস্থা



STATE URBAN DEVELOPMENT AGENCY

'ইলগাস ভবন'', এইচ-সি ব্লক, সেক্টর-৩, বিধাননগর, কলকাতা-৭০০ ১০৬, পশ্চিমবঙ্গ "ILGUS BHAVAN", H-C Block, Sector - III, Bidhannagar, Kolkata - 700 106, West Bengal

क्मिक नर SUDA-427/2019/7067(26)

जांतिथ 25: 10:2019

From: Jt. Secretary, UD & MA Department &

Addl. Mission Director, WBSULM

To:

Chairperson / Commissioner / Administrator,

Municipal Corporation / Municipality

Sub: Proposal for exhibition cum sale of waste to products made by Self Help Groups

Sir,

It has been decided to organise an exhibition cum sale of waste to products made by Self Help Group on the 5th of November, 2019. The venue for the exhibition cum sale will be intimated in due course.

Annexed please find herewith list of products made by SHGs to be presented for the exhibition cum sale on 5th of November, 2019. 10 units each of the products listed are to be submitted to SUDA on the 31st of October, 2019 between 11.00 am to 5.00 pm.

Enclo: As stated.

Yours faithfully,

Jt. Secretary, UD & MA Department

Addl. Mission Director, WBSULM

Tel: 2358 6403/5767, Fax: 2358 5800, E-mail: wbsudadir@gmail.com

Account Section: 2358 6408

25 P		24 W	23 W	22 W	21 W	20 W	19 W	18 W	17 W	16 W	15 W	Si. No. Typo
	Waste to Products	Waste to Products	Waste to Products	Waste to Products	Waste to Products	Typology of the Products						
	New Barrackpore	North Barrackpore	Barrackpore	Barrackpore	Barrackpore	Barrackpore	ULB					
Candin Carlo	Tapan Kumar Jana	Indrani Pathak (Banerjee)	Sreemana Das	Sreemana Das	Sreemana Das	Sreemana Das	CMMU Names					
Nyay	Majlishpara	Majlishpara	Office Block North	Office Block North	Office Block North	Office Block North	Palta 6 No. Scheme 2 TCS	Sai Samarpan SHG	Sai Samarpan SHG	Sai Samarpan SHG	Sai Samarpan SHG	Name of SHG
Vachwati Rov	Sanchita Bhowmik	Sanchita Bhowmik	Lekha Moitra	Lekha Moitra	Lekha Moitra	Lekha Moitra	Soma Das	Debjani Roy	Debjani Roy	Debjani Roy	Debjani Roy	Name of Member
Paper mask	Glass	Penstand	Other Bags	Utility Bags	Box Bags	Wallhanging	Table Lamp Shade	Jacket	Blouse	Purse	Bag	Submitted Products (Containing raw materials)
10	10	10	10	10	10	10	10	10	10	10	10	Quantity Needed for Counter
100-1000	100-200	100-200	50-150	50-150	50-150	50-150	400-1200	120-250	120-250	120-250	120-250	Price Range

1	S123.1	١.	.	_	10	"		80	7	1	6	5	4		s		2	1		SI. No.
Waste to	Waste to Products	12 Products	Waste to	11 Waste to		Products Waste to		Waste to Products	Products	Waste to	Waste to	Waste to Products	Products	Waste to	Products	Products	Waste to	Products	Waste to	Typology of the Products
O Distance Nagar	o Bidhan Nagar		North Barrackpore	North Barrackpore	North Barrackpore		North Dum Dum	North Dum Dum		North Dum Dum	North Dum Dum	North Dum Dum		North Dum Dum	North Dum Dum		North Dum Dum	North Dain Com		nra
Indumati Choudhury	Indumati Cnoddinii y	- Choudhu	(Banerjee)	(Banerjee)	(BanerJee)	Indrani Pathak	Eman Biswas	Eman Biswas		Eman Biswas	Eman Biswas	Eman biswas		Eman Biswas		Fman Biswas	Eman Biswas		Eman Biswas	CMMU Names
	Rabindrapally Khushi	Rabind	Harishava 2		unrichava 2	Harishava 2	Vidyasagarpany	and the second s	vidvasagarpally 1	Vidyasagarpally 1	Vidyasagarpany	i de la company	Vidvasagarpally 1	Vidyasagarpally 1	Odidin by "	Shahid Khudiram	Sarani by 4	am	Shahid Khudiram Sarani by 4	Name of SHG
	ushi Anarna Basu	Aparna Basu	July 1000	Currier Das	Susmita Das	Susmita Das			Arundhuti Bal	Arundhuti Bal		Arundhuti Bal	Arundhuti Bal	Arunanuu bai	a Bal	Purnima Kundu		Purnima Kundu	Purnima Kundu	Name of Member
	Table Cloths	Bags		Flower vase	Double Pen Stand	Pen Stand		Lamp Shade	Planter	Concentration	Containers	Tray	Flower vase		Penstand	F lower vase from bottle waste		Wall hanging	waste flower vase	Products (Containing raw materials)
	10	10	5	10	nd 10	10	10	10	10		10	10	10		10	10		10	10	Quantity Needed for Counter
	250-300		50-100	60-350	60-350		60-350	100-500	T00-200	100 500	100-500	100-500	TOO-200	100-500	100-500	500 130	500-750	500-750	500-750	Price Range



বাজ্য নগর উন্নয়ন সংস্থা



STATE URBAN DEVELOPMENT AGENCY. কলকাতা-৭০০ ১০৬, পশ্চিম

"ইলগাস্থ ভৰন", এইচ-সি ব্লক, সেক্টর-৩, বিধাননগর, কলকাডা-৭০০ ১০৬, পশ্চিমবঙ্গ "ILGUS BHAVAN", H-C Block, Sector - III, Bidhannagar, Kolkata - 700 106, West Bengal

والظعل

<u>१० क्रिक</u> 0T

The Chairman
Rajpur Sonarpur Municipality

South 24 Parganas

Sir/Madam,

City livelihood Centre is major sub-component under SM&ID component under DAY-NULM. A lot of work still needs to be done to make the CLC an effective instrument of facilitation between the vulnerable youth and SHG members with some form of livelihood. SMMU has been constitute a working group of Mission Managers to visit select CLCs to make a study. This team will visit your CLC on 26^{th} of October 2019 at 11am with all activities of CLC study. This team will visit your CLC on 26^{th} of October 2019 at 11am with all activities of CLC

You are requested to inform all concerns to present to fruitful the purpose.

The key findings will share with you post the visit.

Please extend all possible Co operations.

Yours Faithfully

Jt. Secretary, UD & MA Department & Machine & MACH Mission Director, WBSU, M

म्त्राम : २०६४ ५८०० / ६५५५, स्ति : २०६४ ६४००

SN Greenovation Services LLP

No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch : 91B, 2nd floor, Shri Aurobindo Sarani , Kolkata - 700005 M : +91 99724 54205 email : contact@sngreenovation.com



12.07.2019

From:

SN Greenovation Services LLP

91B, 2nd Floor, Shri Aurobindo Sarani,

Kolkata- 700 030, West Bengal, India.

To

The Director,

State Urban Development Agency (SUDA), ILGUS Bhawan, HC Block,

Sector III, Salt Lake City,

Kolkata - 700106, West Bengal, India.

Subject: Livelihood Generation Project for SHG

Dear Madam,

This is with reference to our discussion regarding empowering SHG to start production for alternative sustainable options at local level , I , herewith submitted the proposal with one options along with cost details .

The proposal has been prepared based on direct discussion with different SHG members on 5^{th} July 2019 at SUDA campus .

Looking forward to hearing from you.

Thanking You,

Sujata Nandy

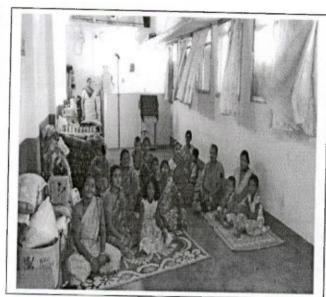
Managing Partner

For M/S SN Greenovation Services LLP

www.sngreenovation.com







শহরের গৃহহীনদের আবাসস্থল প্রদান পরিকল্পনা (স্কিম অফ্ শেল্টার ফর আর্বান হোমলেস বা এস. ইউ. এইচ)

নির্দেশিকা

রাজ্য নগর জীবিকা মিশন উপকর্মসূচী : শহরের গৃহহীন মানুষের আবাস নির্মান



SN Greenovation Services LLP

No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch : 91B, 2nd floor, Shri Aurobindo Sarani , Kolkata - 700005 M : *91 99724 54205 email : contact@sngreenovation.com



Background:

SN Greenovation Services LLP is a waste management consultant, service provider and research organization who's goal is to create Zero Waste Source Area and provide alternative sustainable options to reduce Waste Volume from landfill.

Keeping the mission in mind, we decided to create more livelihood for skilled/ unskilled people at local area (in West Bengal) by providing training and create the market place for them.

Project Object:

To create livelihood opportunities and tackle environmental pollution level by creating alternate sustainable options for single used plastic carry bag and other single used disposal packaging option.



SN Greenovation Services LLP



H.O. -No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch - 91B, 2nd Floor, shri Aurobindo Sarani , Kolkata -- 700 005

Email: contact@sngreenovation.com

Project Name: Shopping cloth bag (with old / new cloth)

Clo	th Bag / Folder	From (O	ld & Nev	v cloth / newspape	r)		
	A. Commu	nity Con	tributio	n (Expense)	DETERMINEN	A LONG BURSON	
Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipment & Raw Material Procurement)		Lange of the	Total Cost
3	24-5	6)	4	21600			86400
B. Sk	ill Training Cost				-		
ionth Salary		Mont	hs		1		
14000		3					
	Duration (M) 3 B. Sk	Duration (M) Beneficiaries Promotion 3 B. Skill Training Cost Conth Salary	A. Community Cor Duration (M) Beneficiaries pre marker 3 G B. Skill Training Cost (Expension the Salary Monte)	Duration (M) Beneficiaries Pre market 3	A. Community Contribution (Expense) Duration (M) Beneficiaries pre marker (M) Beneficiaries pre marker (M) Beneficiaries procurement (M) Beneficiaries	Duration (M) Beneficiaries Pre Marker Batch Size Unit Equipment & Raw Material Procurement) 3 Characteristics (Including Equipment & Raw Material Procurement) B. Skill Training Cost (Expense) Months Total	A. Community Contribution (Expense) Duration (M) Beneficiaries pur mather (G) (Including Equipment & Raw Material Procurement) B. Skill Training Cost (Expense) Jonth Salary Months Total 14000 3 42000

		R	ecovery Mode	lor Busin	ess Model			1984-500
SHG Wise	Production Per Unit	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
Investment	Per Day		A DECEMBER OF THE PARTY OF THE		0.100	62400	748800	1.38
86400	20	4	80	30	2400	62400	740000	2100

Monit	oring Cost		THE ELECTION OF
For Center Per Month Cost		Project Duration Months	Total
	7250	6	43500
Transport	15000	4	60000
Marketing Support Total			1,03,500

	Budget Summary	
21 11	Budget Heads	Amount
Sl. No.		42000
1	Skill Training for four centers	103500
2	Monitoring Cost	
Marie Salara	Total	145500





Overall Budget Summary

Budget Summary						
Budget Heads	Amount					
Skill Training for four job roles	1,40,000/-					
	60,000/-					
	1,72,000/-					
	24,960/-					
Overall Contingency	3,96,960/					
	Budget Summary Budget Heads Skill Training for four job roles Raw Materials Monitoring Cost Overall Contingency Total					

Total Beneficiaries in 5 Job roles (20 Beneficiary each)	100/-
Per Beneficiary Cost	3,970/-
Per ULB Cost	99,240/-





Project wise Budget Breakup with Business Model

1. Paper Plate Making

A. Community Contribution (Expense)

Project Names	Duration (M)	Beneficiaries Per Machine	Batch Size	Total Machines	Per Unit Cost (Including Equipment)	Installation Cost	Incidental Costs	Total Cost
Paper Plate	3	4	20	5	45,000/-	4,000/-	0	2,45,000/-

B. Skill Trai	ning Cost (Expense)
Per Month Salary	Months	Total
14,000/-	2	28,000/-

C. Raw Ma	terial Co	st
C. Raw Material Cost/ Month	Months	Total
6,000/-	2	12,000/-

	oring for 4 mo Contingency	nths &
Monitoring Cost	Overall Contingency	Total
34,400/-	4,992/-	39,392/-

SULM Contribution	79,392/-
(B+C+D)	17,3721-

Per Head / Per Month	4,725/-
Income	

Recovery Model or Business Model

SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Plate Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
2,45,000/-	7000	5	35000	0.09/-	3,150/-	94,500/-	11,34,000/-	2.59





2. Cloth Waste Products

		A. Com	munity C	ontributio	n (Expense)			
Project Names	Duration (M)	Reneficiaries	Batch Size	Total Units	Per Unit Cost (Including Equipment)		Incidental Costs	Total Cost
Cloth Waste	2	5	20	4	8,000/-	3,200/-	0	44,800/-
Products	3	1						

B. Skill Tra	ining Cost (Expense)
Per Month Salary	Months	Total
14,000/-	2	28,000/-

C. Raw Mat	terial Cost	
C. Raw Material Cost/ Month	Months	Total
6,000/-	2	12,000/-

	ring for 4 mo ontingency	onths &
Monitoring Cost	Overall Contingency	Total
34,400/-	4,992/-	39,392/-

SULM Contribution	79,392/-	
(B+C+D)		

Per Head / Per Month	4,440/-
Income	

		Reco	very Mode	l or Busin	ess Model			
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
	Du,			1001	2.060/	88.800/-	10,65,600/-	0.50
44,800/-	7.4	4	29.6	100/-	2,960/-	88,800/-	10,05,000	





3. Bamboo Made Products

		A. Comn	nunity Cont	ribution	(Expense)			
Project Names	Duration (M)	Beneficiaries per Unit		Total Units	Per Unit Cost (Including Equipment)		Incidental Costs	Total Cost
				4	12,000/-	2,900/-	0	59,600/-
Bamboo Made Products	3	5	20	4	12,000/-			

B. Skill Tra	ining Cost (Expense)
Per Month Salary	Months	Total
14,000/-	2	28,000/-

C. Raw Mat	terial Cost	
C. Raw Material Cost/ Month	Months	Total
6,000/-	2	12,000/-

	oring for 4 mo Contingency	nths &
Monitoring Cost	Overall Contingency	Total
34.400/-	4,992/-	39,392/-

THE RESERVE OF THE PARTY OF THE	
SULM Contribution	79,392/-
(B+C+D)	

Per Head / Per Month Income	4,320/-
-----------------------------------	---------

		Recove	ery Model o	or Busine	ss Model			
	Production Per Unit Per Day	Production Per Total Units Production	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
			OTHER DESIGNATION OF THE PERSON OF THE PERSO			06.400/	10,36,800/-	0.69
59.600/-	10	4	40	72/-	2,880/-	86,400/-	10,30,800/-	0.07





4. Coconut Waste Products

	A. Community Contribution (Expense)								
Project Names	Duration (M)	Beneficiaries per Unit		Total Units	Per Unit	Installation Cost	Incidental Costs	Total Cost	
Coconut Waste Products	3	5	20	4	16,000/-	1,800/-	0	71,200/-	

B. Skill Training Cost (Expense)						
Per Month Salary	Months	Total				
14,000/-	2	28,000/-				

C. Raw M	aterial Cost	
C. Raw Material Cost/ Month	Months	Total
6,000/-	2	12,000/-

	oring for 4 m Contingency	onths &
Monitoring Cost	Overall Contingency	Total
34,400/-	4,992/-	39,392/-

SULM Contribution (B+C+D)	79,392/-

Per Head / Per Month	4,260/-
Income	

		Rec	covery Mo	del or Bus	iness Mod	el		
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
				71/	2.840/-	85,200/-	10,22,400/-	0.84
71,200/-	10	4	40	71/-	2,040/-	0.7,200/-	1,	





5. Paper Bags

A. Community Contribution (Expense)									
Project Names	Duration (M)	Beneficiaries per Unit	Batch Size	Total Units	Per Unit Cost (Including Equipment)	Installation Cost	Incidental Costs	Total Cost	
					2 2001	2,400/-	0	41,600/-	
Newspaper	3	5	20	4	8,000/-	2,400/-			

B. Skill Tra	ining Cost	(Expense)
Per Month Salary	Months	Total
14,000/-	2	28,000/-

C. Raw Material Cost					
Months	Total				
2	12,000/-				
	THE HEAD WATER				

	ring for 4 me Contingency	onths &
Monitoring Cost	Overall Contingency	Total
34,400/-	4,992/-	39,392/-

	THE RESERVE AND ADDRESS OF THE PARTY OF THE
SULM Contribution (B+C+D)	79,392/-

Per Head / Per Month Income	4,200/-
--------------------------------	---------

	Recovery Model or Business Model									
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months		
					2,800/-	84.000/-	10,08,000/-	0.50		
41.600/-	100	4	400	7/-	2,800/-	84,000/-	10,00,000			





Administrative Cost Including Monitoring, Marketing and <u>Transport</u>

	Monitoring (Cost		
For All Centers	s Per Month Cost		Project Duration	Total
Overall Project Coordination	Marketing Support	Transport	Months	
11,000/-	12,000/-	20,000/-	4	1,72,000/-
11,000/	Total			1,72,000/

Budget Related Notes:

- 1. This budget includes of purchasing Machines / Equipments and Raw Material procurement costs.
- We will provide total 624 hrs of training including handholding (312 hrs for core skill training & 312 hrs for handholding).
- 3. Also it includes Installation and Incidental costs (like; damages during transport or installation, etc.).
- 4. In case of Paper Plate making machine we haven't include any transpiration costs because it will vary on project location basis.
- 5. This model includes 7hrs of running the production unit per day.
- 6. 26 days of working schedule per month.
- 7. Minimum of 24 beneficiaries should work for per job role throughout the project (for 6 months).
- 8. The speculation is depending on excellent skill acquiring ability of the beneficiaries.
- 9. Revenue will be start generating after 3 months after the inception of the project.





Justification of the Budget

- We will allocate 5 master trainers for five different job roles. If any particular center selects multiple job roles then we need to recruit extra trainers for those circumstances.
- We will provide total 624 hrs of training including handholding (312 hrs for core skill training & 312 hrs for handholding and market linkage).
- For overall project monitoring, marketing and handholding support we will be allocating two dedicated human resources.
 "Project director" will be responsible for supervising, reporting and outcome analysis.
 - "Marketing Head" will be responsible for product marketing, and selling.
- ❖ We included a contingency cost based on the overall budget except logistics head. The amount set aside to cover unexpected costs during the project. As per our past experience it will help to overcome numerous unavoidable circumstances at the time of implementation.
- Also it includes Installation costs.





Phase wise Timeframe and Schedule of the Project

The total duration of the project is 6 months. (Here we calculate as 30 days a month). Please find the following time distribution with the proper justifications;

Phase-I (2 months):

Within this 2 months period the orientation and Skill Training will be initiated.



Phase-II (2 months):

Advanced Training on quality outcome of the production and initiate marketing.



Phase-III (2 months):

Here we will expose all sort of marketing opportunities, promotions & platforms for the beneficiaries.

^{*}The timeframe will be applicable after getting the work order for the project from the authority and it is also the subject to alteration depending on real time scenario.





Overall Budget Summary

	Budget Summary	
SI. No.	Budget Heads	Amount
1	Skill Training for four job roles (2 months for 5 job roles)	
2	Raw Materials (2 months for all 5 job roles)	1,40,000/-
3	Monitoring Cost (4 months for 4 centers)	46,000/-
4	Overall Contingency	1,72,000/-
Silvarion		24,960/-
	Total	3,82,960/-

Total Beneficiaries in 5 Job roles (20 Beneficiary each)	100
Per Beneficiary Cost	3,830/-
Per ULB Cost	95,740/-





Project wise Budget Breakup with Business Model

Paper Plate Making

A. (Community	Contribution	(Expense))
------	-----------	--------------	-----------	---

Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipment)	Installation Cost	Incidental —Costs	Total Cost
Paper Plate Making	3	4	20 ~	J , 5	45,000/-	4,000/-	0	(2,45,000/

NB.

B. Skill Training Cost (Expense)

Per Month Salary	Months	Total
14,000/-	2	28,000/-

Raw Material Cost/ Month	Months	Total	- direction of the control of the co
6,000/-	2	12.000/-	

Total Operational Expense (A+B)

2,73,000/-

Per Head / Per Month Income

Recovery Model or Business Model

SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Plate Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
2,45,000/-	7,000/-	5	35,000/-	0.09	3,150/-	94,500/-	11,34,000/-	2.59





Cloth Waste Products

		A. Co	mmunity C	Contribut	ion (Expense)			
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipment)	Installation Cost	Incident al Costs	Total Cost
Cloth Waste Products	3	5	20	4	8,000/-	3,200/-	0	44,800/-

Per Month		Tetal
Salary	Months	Total

Raw Material Cost/ Month	Months	Total
6,000/-	2	12,000/-

Total Operational Expense (A+B)	72,800/-

Per Head / Per	
Month	4,440/-
Income	

		Rec	overy Mod	lel or Busin	ness Model			
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
			29.6	100/-	2,960/-	88.800/-	10,65,600/-	0.50





Bamboo Made Products

		A. Co	mmunity C	ontribution	(Expense)			
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipment)	Installatio n Cost	Incide ntal Costs	Total Cost
Bamboo Made Products	3	5	20	4	12,000/-	2,900/-	0	59,600/-

Per Month Salary	Months	Total
14,000/-	2	28,000/-

Raw Material Cost/ Month	Months	Total
4000/-	2	8,000/-

Total Operational Expense (A+B)	87,600/-
------------------------------------	----------

Per Head /	
Per Month	4,320/-
Income	

Recovery Model or Business Model											
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months			
59,600/-	10	4	40	72/-	2,880/-	86,400/-	10,36,800/-	0.69			





Coconut Waste Products

	A. Co	mmunity C	ontribution	n (Expense)			
Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including	Installat ion Cost	Incidental Costs	Total Cost
3	5	20	4		1.800/-	0	71,200/-
		Duration Reneficiaries	Duration (M) Beneficiaries Batch Size	Duration (M) Beneficiaries Batch Size Unit	(M) Beneficiaries Batch Size Unit (Including Equipment)	Duration (M) Beneficiaries Batch Size Unit Per Unit Cost (Including Equipment) Installat ion Cost	Duration (M) Beneficiaries Batch Size Unit Per Unit Cost (Including Equipment) Installat ion Cost Costs

Per Month Salary	Months	Total
14,000/-	2	28,000/-

Raw Material Cost/ Month	Months	Total
4,000/-	2	8,000/-

Total Operational Expense (A+B)	99,200/-
------------------------------------	----------

Per Head / Per Month	4,260/-
Income	

		Rec	covery Mod	very Model or Business Model				
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
71,200/-	10	4	40	71/-	2,840/-	85,200/-	10,22,400/-	0.84





Paper Bags

		A. Co	mmunity C	Contributio	n (Expense)			
Project Names	Duration (M)	Beneficiarie s	Batch Size	Unit	Per Unit Cost (Including Equipment)	Installatio n Cost	Incidental Costs	Total Cost
Newspaper Bags	3	5	20	4	8,000/-	2,400/-	0	41,600/-

Per Month Salary	Months	Total
14,000/-	2	28,000/-

Raw Material Cost/ Month	Months	Total
3,000/-	2	6,000/-

Total Operational Expense (A+B)	69,600/-
------------------------------------	----------

Per Head / Per Month	4,200/-
Income	

Recovery Model or Business Model								
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
41,600/-	100	4	400	7/-	2,800/-	84,000/-	10,08,000/-	0.50





Administrative Cost Including Monitoring, Marketing and <u>Transport</u>

	Monitoring	Cost			
For All Centers	Project Duration	Total			
Overall Project Coordination	Marketing Support	Transport	Months		
11,000/-	12,000/-	20,000/-	4	1,72,000/-	
	Total			1,72,000/-	

Budget Related Notes:

- 1. This budget includes of purchasing Machines / Equipments and Raw Material procurement costs.
- 2. We will provide total 624 hrs of training including handholding (312 hrs for core skill training & 312 hrs for handholding).
- 3. Also it includes Installation and Incidental costs (like; damages during transport or installation, etc.).
- 4. In case of Paper Plate making machine we haven't include any transpiration costs because it will vary on project location basis.
- 5. This model includes 7hrs of running the production unit per day.
- 6. 26 days of working schedule per month.
- 7. Minimum of 24 beneficiaries should work for per job role throughout the project (for 6 months).
- 8. The speculation is depending on excellent skill acquiring ability of the beneficiaries.
- 9. Revenue will be start generating after 3 months after the inception of the project.





Justification of the Budget

- We will allocate 5 master trainers for five different job roles. If any particular center selects multiple job roles then we need to recruit extra trainers for those circumstances.
- We will provide total 624 hrs of training including handholding (312 hrs for core skill training & 312 hrs for handholding and market linkage).
- ***** For overall project monitoring, marketing and handholding support we will be allocating two dedicated human resources.
 - "Project director" will be responsible for supervising, reporting and outcome analysis.
 - "Marketing Head" will be responsible for product marketing, and selling.
- ❖ We included a contingency cost based on the overall budget except logistics head. The amount set aside to cover unexpected costs during the project. As per our past experience it will help to overcome numerous unavoidable circumstances at the time of implementation.
- Also it includes Installation costs.





Monitoring, Reporting & Evaluation and Documentation

Monitoring: Our organization is acting like an implementing agency for this project. So this project will be initially monitored by our team members but each and every activity will be observed and assessed by the Project Director.

So there will be two steps to monitor the project;

- i) Every activity will be monitored and judged by the Project Quality Team (containing with ULB officials) and
- ii) The Skill Training, fund mobilization, quality, progress and the activities of the Project Director will be observed by the core team of the implementing organization (KSCH). The implementation organization will also monitor the project as a whole.

Reporting & Evaluation: Three reports will be published within the 6 months projected period. Each report will be published after 3 months.

Project Director will publish the initial reports to our core implementing team which includes budget mobilization, assessment of workshops, implementing programs, feedbacks from the projected community and a survey report about the socio-economical changes after the

With all the details from our Project Director, our core team will generate a complete report. The complete report will publish by including the following five major subjects:

- 1) Quality analysis
- 2) Sociological Condition before and after report
- 3) Feedback analysis and
- 4) A detail reporting on fund allocation.

On the basis of the reports, the evaluation will be calculated. The evaluation process will be done by our implementing organization. On the basis of the evaluation the organization will take the next necessary action plans to reach our projected goals.

Documentation: We will do frequent video and pictorial documentation for the project as reference. Apart from all these we will develop a base level survey for the beneficiaries. It will help to maintain a statistical progress database for the project.



ABARTANI

Women Empowerment Through Micro Enterprises

Product Catalogue

Presented by, KOLKATA SOCIETY FOR CULTURAL HERITAGE 43, Saratpally, Garia, Kolkata 700084. WEST BENGAL INDIA







Item Name: Wall Clock

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo piece.

This will help to reduce plastic usage for our daily utility products.



Item Name: Necklaces

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Necklace

Material: Coconut Waste

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste Coconut pieces.

This will help to reduce plastic usage for our daily utility products.







Item Name: Cup / Mug

Material: Coconut Waste

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste Coconut pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Kattle

Material: Coconut Waste

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste Coconut pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Spoon

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo pieces.

This will help to reduce plastic usage for our daily utility products.







Item Name: Fork

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo pieces.

This will help to reduce plastic usage for our daily utility products.



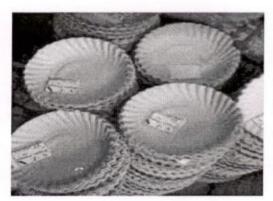
Item Name: Hair Clip

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Paper Plate

Material: Waste Paper Rolls

Unique Selling Proposition (USP):

The item is made with waste papers.

This will help to reduce thermocol (Polystyrene) usage for our daily utility products.







Item Name: Cup & Plate

Material: Coconut Waste

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste Coconut pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Earrings

Material: Bamboo

Unique Selling Proposition (USP):

The item is made with Ecofriendly Materials like Waste or New Bamboo pieces.

This will help to reduce plastic usage for our daily utility products.



Item Name: Newspaper bags

Material: Waste Newspapers

Unique Selling Proposition (USP):

The item is made with Waste Newspapers.

This will help to reduce plastic and polythene (Polyethylene) usage for our daily utility products.



ABARTANI

Women Empowerment Through Micro Enterprises

Presented by, KOLKATA SOCIETY FOR CULTURAL HERITAGE 43, Saratpally, Garia, Kolkata 700084. WEST BENGAL INDIA





PROJECT PROPOSAL

TITLE:

ABARTANI

(Women Empowerment Through Micro Enterprises)

SUBMITTED BY:

SOURAV MUKHERJEE

FOUNDER & PRESIDENT

KOLAKTA SOCIETY FOR CULTURAL HERITAGE

43, Saratpally, Garia, Kolkata — 700084.

WEST BENGAL INDIA

TEL: +91 84799 72824

E-MAIL: mukherjeesourav52@gmail.com





Executive Summary of the Project

Name of the Project:	ABARTANI
Focus Point of the Project:	Women Empowerment through Micro Enterprises
Expected Duration of the Project:	a) Months — 13 b) Years — 1 year and 1 month
State:	West Bengal
Probable ULB Names:	 Barasat Dum Dum North Dum Dum Baruipur
Probable Beneficiaries:	96 (8 SHGs)
Total ULBs under the Project:	4





Organization Profile

Kolkata Society for Cultural Heritage (KSCH) is a social enterprise functioning at the grass root level for the permanent developmental changes of rural, urban and tribal areas of India. We believe that livelihood is the most important component of any sustainable developmental model. If we can improve economic conditions in the rural and tribal areas then we can automatically address other social aspects like Education, Health and Sanitation.

Hence, our immediate focus is on the development of existing livelihood including Agriculture, Horticulture, Fish Harvesting and Poultry that are prevalent in these rural and tribal areas. We provide technical assistance for the development of Education, Health, and Sanitation. We are also working towards providing a platform for traditional folk music, dance and artifacts as livelihood generating mechanisms for rural people. We encourage community led developmental programs to foster growth and awareness within the communities.

We have expertise in:

- 1. Skill Development
- 2. Community Led Sustainable Development
- 3. Social Inclusion of Marginalized People
- 4. Direct Market Linkage
- 5. Cultural Promotion

Districts we work in:

- 1. South 24 Parganas (Sundarban)
- 2. Hooghly (Dhaniakhali Block)
- 3. Nadia (Chagda, Gourbhanga)
- 4. Purulia (Monihara, Charida)
- 5. Bardwan (Raina)
- 6. West Medinipur (Pingla & Keshpur)
- 7. Jalangi (Murshidabad)





Registration Certificate

West Bengal Form No. 264.



Control of the information facts stated in the documents being control of the con

Certificate of Registration of Societies WEST BENGAL ACT XXVI of 1961 8/201 No. 1452 of 2012-20 17

I hereby certify that Kolkat Cultural Heritag	e Society For
has this day been registered under the	West Reneal Societies Registration
	west bengui societies registration
Act, 1961.	0
Given under my hand as Kolkal	Accession and a second
this Nineteenth day of 1	ebouary
Two thousand and Mirtean	
ACTION AND AND AND AND AND AND AND AND AND AN	Register of Firms, Societies & Non-Trading Corporations, West Bengal.





Introduction

What is Self-Help Group (SHG)

Self-help groups, also known as mutual help, mutual aid, or support groups, are groups of people who provide mutual support for each other. In a self-help group, the members share a common problem, often a common disease or addiction. Their mutual goal is to help each other to deal with, if possible to heal or to recover from, this problem.

Self-help groups may exist separately or as part of larger organizations. They may operate informally or according to a format or program. The groups usually meet locally, in members' homes or in community rooms in schools, churches, or other centers.

In self-help groups, specific modes of social support emerge. Through self-disclosure, members share their stories, stresses, feelings, issues, and recoveries. They learn that they are not alone; they are not the only ones facing the problem. This lessens the isolation that many people, especially those with disabilities, experience. Physical contact may or may not be part of the program; in many support groups, members informally hug each other.

What is Sustainable Livelihood (SL)

The sustainable livelihood (SL) is a way to improve understanding of the livelihoods of poor people. It draws on the main factors that affect poor people's livelihoods and the typical relationships between these factors. It can be used in planning new development activities and in assessing the contribution that existing activities have made to sustaining livelihoods.

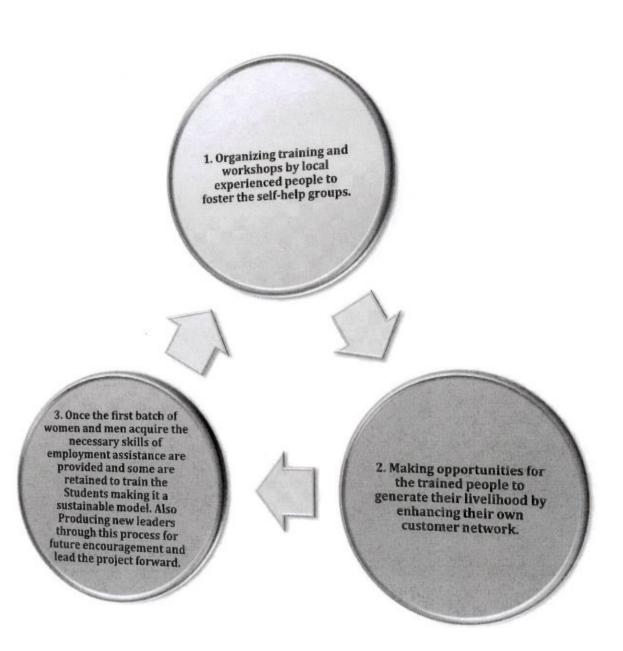
The two key components of the SL are:

- A framework that helps in understanding the complexities of poverty.
- A set of principles to guide action to address and overcome poverty.





Sustainable Developmental Model for Self-Help Groups



Pictorial Presentation the sustainable SHG model





Project Idea

Organizing clusters to support collective and individual credit acquisition, as well as formal and informal skills training that can assist people in accessing the capital necessary to initiate micro enterprises and ultimately help to build sustainable livelihoods for families and communities.

Initially we will work with four different job roles, based on four different most vital livelihood aspects of Project area.



Job role specific SHGs





Objectives

The objectives of this project are;

- √ To create the economical strength through SHGs by training, production building, promotion & marketing and infrastructure (fixed asset) building.
- ✓ Using repeated workshops for skill empowerment at grass root level to build micro enterprises.
- ✓ Installing alternative livelihood programs by engaging the self help groups.

The results that are expected to be achieved

We are expecting to solve the employment problems and as well as we believe this project will solve the sociological problems simultaneously.

- ✓ During the project new skill developmental trainings and activities can generate livelihoods for indigenous women (Self Help Group).
- ✓ The gates of urban- markets will open for the beneficiaries through direct market linkage.
- ✓ Sustainable livelihood can change approaches towards education, sanitation, nutrition and health directly. Achievements will also initiate social inclusion for the marginalized women.
- ✓ Social awareness campaigns will help them to understand different sociological problems and solutions.

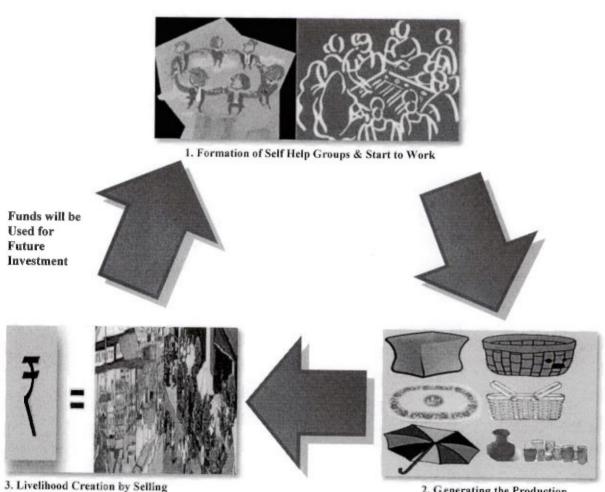




Pictorial Dimension of the Sustainable Model for Self Help Groups

The diagram is clearly showing that how the SHGs will function in the practical ground. After the workshops the groups will start to work and generate the production. By selling the production they can earn their livelihood.

They can invest the total profit value for: a) the business development, b) household expenditures and c) other self developmental works.



The Products in Market

2. Generating the Production



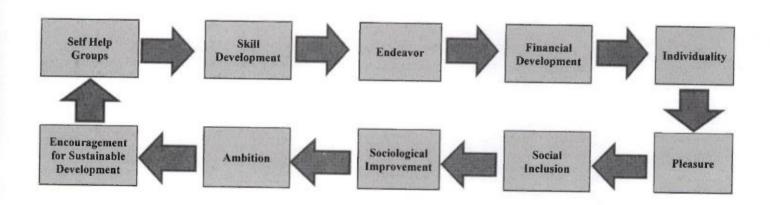


Implementation Strategy

We do believe that Self Help Groups are the most powerful tool for the development and it can initiate development for the community. Livelihood is a requirement for the success of human development.

- ✓ So we spotted those areas and we started to gather those poor women and creating clusters.
- ✓ We will create the Direct Market Linkage along with integrated format to increase the profit from their endeavor.
- ✓ We will organize different skill developmental training programs. Also we will
 arrange field training programs for practical knowledge.

This refers a sustainable socio-economical development based on micro enterprises. This developmental structure can be defined through the following diagram;







Phase-I

Skill Training

Organizing clusters to support collective and individual credit acquisition, as well as formal and informal skills training can assist people in accessing the capital necessary to initiate micro enterprises and ultimately help to build livelihoods for families and communities. Doing frequent workshops and training programs, to develop the skills and mind sets to grip the program. The workshops and training programs will be done by the senior and veteran trainers or professionals. Also we will arrange experienced persons from famous national universities, to look after or supervise the entire workshops and project areas.

The intentions of the workshops will be;

- Product knowledge.
- Brief idea about the typology of solid waste.
- Demand study of market.
- Job role specific workshops.
- Generating production.





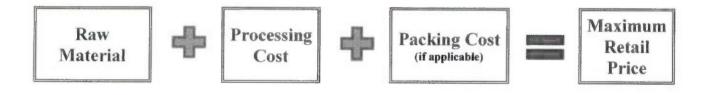
Phase-II

Advanced Training on Quality Production and Marketing

Here our beneficiaries will get an advanced training on production control with quality analysis skills. In this phase they will come to know about market demand and supply chain. Here master trainers will give a detailed knowledge on marketing and communication.

- P Quality and quantity understanding.
- Quality analysis of the production.
- Product pricing for goods.
- Grooming languages (like, Basic English and Hindi) for maintaining new customer base and national and international collaborations.
- Training to develop skills to convert these micro enterprises to medium enterprises.
- Development customers handling (hospitality) skills.

Product Pricing Module for the SHGs (applicable for all integrated ventures):







Phase-III

Marketing Opportunities, Promotions & Platforms

The trained self help groups will get the opportunity to utilize their skills and knowledge and produce the production.

i) We will introduce the urban markets to the beneficiaries.

There are several different exhibitions and trade fairs are happening in recent. We are going to give applications for our trained assets, so that those young groups can show their talents and creativity to the national and international platforms. It will encourage them for their future as well.

With the help of local organizations and institutes we can organize new festivals at the Project area. The events will lead by the local youth community. This will help to create local leaders for future and encourage them to increase their income and it will help to create new market place to sell their products.

Collaborating with other local organizations and institutes we can create new community led exhibition platforms. So that local people can have customers form different local regions.

We will create the opportunities like;

- a) Direct market linkage.
- b) Create buyers network.
- c) Promotion by participating festivals and fairs.
- ii) Introduction to the digital marketing.

We will introduce the production to the ecommerce websites and mobile based applications. This will help to create a bridge between global markets. Also we will do repeated search engine optimization to increase the sale.





Phase-IV

Sustainability & Brand Formation

Though the total profit amount will directly go to the beneficiaries but we will guide them to use the money in a better way under Skill Training programs. It will help to instigate social inclusion for marginalized women.

- ❖ We will hand over all the market related contacts.
- We will create product specific brands.
- We will assist them for necessary certifications to do the business.
- We will help to form micro enterprises to connect with other Govt. schemes (like; MSME, MUDRA and other micro financing mechanisms).

As we believe that livelihood is the key element of development, so all these activities will assure the development as a whole through this project.





Phase wise Timeframe and Schedule of the Project

The total duration of the project is 6 months. (Here we calculate as 30 days a month). Please find the following time distribution with the proper justifications;

Phase-I (1 months):

Within this 1 month period the orientation and Skill Training will be initiated.



Phase-II (4 months):

Advanced Training on quality outcome of the production and initiate marketing.



Phase-III (1 months):

Here we will expose all sort of marketing opportunities, promotions & platforms for the beneficiaries.

^{*}The timeframe will be applicable after getting the work order for the project from the authority and it is also the subject to alteration depending on real time scenario.





Overall Budget Summary

	Budget Summary	
Sl. No.	Budget Heads	Amount
1	Skill Training for four job roles	4,20,000/-
2	Monitoring Cost	2,58,000/-
3	Overall Contingency	54,240/-
	Total	7,32,240/-

Total Beneficiaries in 5 Job roles (20 Beneficiary each)	100
Per Beneficiary Cost	7,322/-
Per ULB Cost	1,83,060/-





Project wise Budget Breakup with Business Model

Paper Plate Making

A. Community Contribution (Expense)

Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipments & Raw Material Procurement)	Installation Cost	Incidental Costs	Total Cost
Paper Plate	3	4	20	5	45,000/-	4,000/-	0	2,45,000/-

B. Skill Training Cost (Expense)				
Per Month Salary	Months	Total		
14,000/-	6	84.000/-		

		П
Total Operational Expense (A+B)	3,29,000/-	

Per Head / Per Month Income	4,725/-

Recovery Model or Business Model

SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Plate Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
2,45,000/-	7000	5	35000	0.09/-	3,150/-	94,500/-	11,34,000/-	2.59





Cloth Waste Products

		A. C	ommunity	Contribu	ition (Expense)			
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipments & Raw Material Procurement)	Installation Cost	Incidental Costs	Total Cost
Cloth Waste	3	5	20	4	8,000/-	3,200/-	0	44,800/-

B. Skill Tra	ining Cost	(Expense)
Per Month Salary	Months	Total
14000	6	84,000/-

Total Operational Expense (A+B)	1,28,800/-
Expense (A+D)	

Per Head / Per	
Month	4,440/-
Income	

Ha William		Re	covery Mo	del or Bus	siness Model			
SHG Wise Investment	Production Per Unit Per	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
44,800/-	7.4	4	29.6	100/-	2,960/-	88,800/-	10,65,600/-	0.50





Bamboo Made Products

	A. Community Contribution (Expense)								
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipments & Raw Material Procurement)	Installation Cost	Incidental Costs	Total Cost	
Bamboo Made Products	3	5	20	4	12,000/-	2,900/-	0	59,600/-	

B. Skill Training Cost (Expense)				
Per Month Salary	Months	Total		
14,000/-	6	84,000/-		

0/-

Per Head / Per	
Month	4,320/-
Income	

Recovery Model or Business Model								
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
59,600/-	10	4	40	72/-	2,880/-	86,400/-	10,36,800/-	0.69





Coconut Waste Products

		A. Co	mmunity	Contril	oution (Expense)			
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipments & Raw Material Procurement)	Installation Cost	Incidental Costs	Total Cost
Coconut Waste	3	5	20	4	16,000/-	1,800/-	0	71,200/-

B. Skill Training Cost (Expense)						
Per Month Salary	Months	Total				
14,000/-	6	84,000/-				

Total Operational	1,55,200/-
Expense (A+B)	

Per Head / Per	
Month	4,260/-
Income	

		Rec	overy Mo	del or Bu	siness Model			
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production Per Day	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months
71200	10	4	40	71/-	2,840/-	85,200/-	10,22,400/-	0.84





Paper Bags

A. Community Contribution (Expense)									
Project Names	Duration (M)	Beneficiaries	Batch Size	Unit	Per Unit Cost (Including Equipments & Raw Material Procurement)	Installation Cost	Incidental Costs	Total Cost	
Newspaper	3	5	20	4	8,000/-	2,400/-	0	41,600/-	

B. Skill Training Cost (Expense)						
Per Month Salary	Months	Total				
14,000/-	6	84,000/-				

Total Operational Expense (A+B)	1,25,600/-
---------------------------------	------------

Per Head / Per	
Month	4,200/-
Income	

Recovery Model or Business Model									
SHG Wise Investment	Production Per Unit Per Day	Total Units	Production	Per Item Income	Daily Income	Monthly Income	Yearly Income	Break Even In Months	
41600	100	4	400	7/-	2.800/-	84,000/-	10,08,000/-	0.50	





Administrative Cost Including Monitoring, Marketing and <u>Transport</u>

For All Cente	Monitoring ers Per Month Cost	Cost	Project Duration	Total	
Overall Project Coordination	Marketing Support	Transport	Months	Total	
11,000/-	12,000/-	20,000/-	6	2,58,000/	
Total					

Budget Related Notes:

- 1. This budget includes of purchasing Machines / Equipments and Raw Material procurement costs.
- 2. We will provide total 624 hrs of training including handholding (312 hrs for core skill training & 312 hrs for handholding).
- 3. Also it includes Installation and Incidental costs (like; damages during transport or installation, etc.).
- 4. In case of Paper Plate making machine we haven't include any transpiration costs because it will vary on project location basis.
- 5. This model includes 7hrs of running the production unit per day.
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- 7. Minimum of 24 beneficiaries should work for per job role throughout the project (for 6 months).
- 8. The speculation is depending on excellent skill acquiring ability of the beneficiaries.
- 9. Revenue will be start generating after 3 months after the inception of the project.





Justification of the Budget

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- **Also it includes Installation costs.**





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So there will be two steps to monitor the project;

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On the basis of the reports, the evaluation will be calculated. The evaluation process will be done by our implementing organization. On the basis of the evaluation the organization will take the next necessary action plans to reach our projected goals.

Documentation: We will do frequent video and pictorial documentation for the project as reference. Apart from all these we will develop a base level survey for the beneficiaries. It will help to maintain a statistical progress database for the project.





Brief Profile of Project Director & Marketing Head



Debraj Roy
Project Derector:

15 years of experience in Human Science Worked with companies Expertise in project management, skill development, liaison, operational efficiencies Qualified engineer and management graduate Philanthropic outlook with a zeal to breakthrough status An eye for detail and administrative expert has helped him win many accolades. Key contributor and well connected in Corporate Circuit.



Ranjan Dutta

Marketing & Sales Head:

33 years of experience in Result oriented Sales and Marketing Operations Professional having worked across various roles in Nestle India Limited and Eureka Forbes Limited. He also has experiences in; 1) Neighborhood community building at Madurdaha, Kolkata & working actively on Entrepreneurial Initiatives in education and social sectors.

Apart from these two key members our governing body members will supervise the project on a regular interval.





Existing Purchase Order

GOPAKUMAR MENON

903 Case Drive, Hillsborough, NJ 08844, USA | +1 201-966-9062 | gopajee agmail.com

June 17, 2019

The President

Mr. Souray Mukherjee

Kolkata Society for Cultural Heritage

Add: 43. Saratpally, Garia, Kolkata - 700084

West Bengal, India

Dear Mr. Mukherjee

We came to know that Kolkata Society for Cultural Heritage has started a new venture named "Abartani" to promote recycled products. We want to explore the possibility of promoting this brand in the United States of America. The awareness and market to recycled products presents a strong potential to promote these products. However, this understanding will need to be tested via a pilot project to market a limited number of products in the USA. This pilot will entail setting up an eBusiness on an eBusiness platform such as Shopify, Amazon, or eBay to promote the products. We will also be exploring the feasibility of setting up shop fronts within existing Indian businesses in New Jersey.

We are looking forward to a positive and long-lasting outcome to this pilot.

Sincerely

Gopakumar Menon

Purchase order from US for Bamboo and Coconut waste products.





Other Market Linkages

We have several probable marketing tie ups like;

- 1. Future Group.
- 2. SKN Group.
- 3. PS Group.
- 4. IBM India.
- 5. SONY India.
- 6. Nestle.
- 7. Fusion Group.
- 8. Compras.
- 9. Karma Kettle.
- 10. Antareen Boutique.

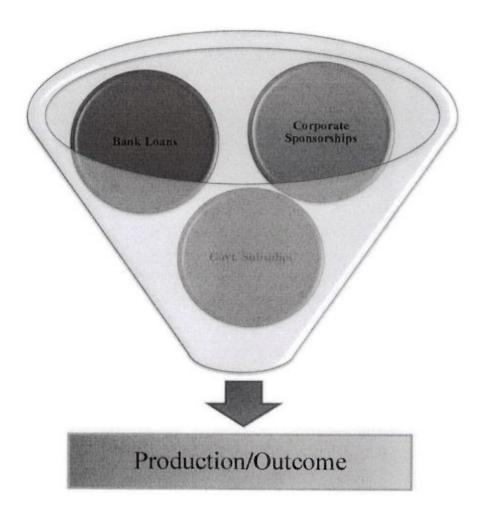
Previously these organizations initiated bulk orders for paper plates and Bamboo made items for office decorations and corporate gifting purpose. We also supplied gift items for the delegates of NKDA & WBHIDCO.

We have verbal tie ups with all these organizations for future orders. Also we are penetrating in corporate sector through Bengal Chamber of Commerce and Industry.





Funding Backup for the Project



This is the model from where we are planning to generate the seed money for the SHGs to startup their venture.

They are;

- Bank Loans.
- Corporate Sponsorship.
- Government Subsidies and Schemes.







This is the model from where the SHGs can generate the fund for their venture. They are;

- Bank Loans.
- Adopting projects with low production cost.
- Govt. schemes linkage to reduce infrastructural cost.
- Product selling.





Monitoring, Reporting & Evaluation and Documentation

Monitoring: Our organization is acting like an implementing agency for this project. So this project will be initially monitored by our team members but each and every activity will be observed and assessed by the Project Director.

So there will be two steps to monitor the project;

- i) Every activity will be monitored and judged by the Project Quality Team (containing with ULB officials) and
- ii) The Skill Training, fund mobilization, quality, progress and the activities of the Project Director will be observed by the core team of the implementing organization (KSCH). The implementation organization will also monitor the project as a whole.

Reporting & Evaluation: Three reports will be published within the 13 months projected period. Each report will be published after four months.

Project Director will publish the initial reports to our core implementing team which includes budget mobilization, assessment of workshops, implementing programs, feedbacks from the projected community and a survey report about the socio-economical changes after the program.

With all the details from our Project Director, our core team will generate a complete report. The complete report will publish by including the following five major subjects:

- 1) Quality analysis
- 2) Sociological Condition before and after report
- 3) Feedback analysis and
- 4) A detail reporting on fund allocation.

On the basis of the reports, the evaluation will be calculated. The evaluation process will be done by our implementing organization. On the basis of the evaluation the organization will take the next necessary action plans to reach our projected goals.

Documentation: We will do frequent video and pictorial documentation for the project as reference. Apart from all these we will develop a base level survey for the beneficiaries. It will help to maintain a statistical progress database for the project.

Thank You



SN Greenovation Services LLP



No. 284, 1st floor, 5sh Main, Mahalakshim Layout, Bangalore - 560 086 Branch : 918, 2nd floor, Shri Aurobindo Sarani , Kolkata - 700005 M : +91 99724 54205 email : contact@sngreenovation.com

From:

12.07.2019

SN Greenovation Services LLP

91B, 2nd Floor, Shri Aurobindo Sarani,

Kolkata- 700 030, West Bengal, India.

To

The Director,

State Urban Development Agency (SUDA), ILGUS Bhawan, HC Block,

Sector III, Salt Lake City,

Kolkata - 700106, West Bengal, India.

Subject: Livelihood Generation Project for SHG

Dear Madam,

This is with reference to our discussion regarding empowering SHG to start production for alternative sustainable options at local level , I , herewith submitted the proposal with one options along with cost details .

The proposal has been prepared based on direct discussion with different SHG members on $5^{\rm th}$ July 2019 at SUDA campus .

Looking forward to hearing from you.

Thanking You,

Sujata Nandy

Managing Partner

For M/S SN Greenovation Services LLI

www.sngreenovation.com



SN Greenovation Services LLP

No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch : 918, 2nd floor, Shri Aurobindo Sarani , Kolkata - 700005 M : +91 99724 54205 email : contact@sngreenovation.com



Background:

SN Greenovation Services LLP is a waste management consultant, service provider and research organization who's goal is to create Zero Waste Source Area and provide alternative sustainable options to reduce Waste Volume from landfill.

Keeping the mission in mind, we decided to create more livelihood for skilled/ unskilled people at local area (in West Bengal) by providing training and create the market place for them.

Project Object:

To create livelihood opportunities and tackle environmental pollution level by creating alternate sustainable options for single used plastic carry bag and other single used disposal packaging option.





M:+91 99724 54205 email:contact@sngreenovation.com

Project Name: Shopping cloth bag (with old cloth / New cloth)

		10000	5 Commit	nity Contr	ibndon (Expense)			
Project Names	Duration (M)	Beneficiar ies	Batch Size	Unit	Per Unit Cost (including Equipments & Raw Material Procurment)			Total Cost
Cloth Bag / Folder From [Old & New cloth]	3	6	24	4	21600			86400
Per Month Salary			1					
14000	6	84000						
14000 Total Operational Expense	(A+B)		0400					
	(A+B)			ry Model o	r Rusiness Model			
	(A+B)	170			r Rusiness Model Daily Income	Monthly Income	Yearly Income	Break Even I Months

	donitoring Co	st		MANAGE	
For Center Per M	Project Duration	Total			
Overall Project Coordination	Marketting Support	Transport	Months	Tutai	
12000	6	205500			
Total					

perked

	Budget Summarry	
Sl. No.	Budget Heads	Amount
1	Skill Training for four centers	84000
2	Monitoring Cost	205500

Note: The project budget given based on one ULB one center.

SN Greenovation Services LLP





From:

08.07.2019

SN Greenovation Services LLP

91B, 2nd Floor, Shri Aurobindo Sarani,

Kolkata- 700 030, West Bengal, India.

To

The Director,

State Urban Development Agency (SUDA), ILGUS Bhawan, HC Block,

Sector III, Salt Lake City,

Kolkata - 700106, West Bengal, India.

Subject: Livelihood Generation Project for SHG

Dear Madam,

This is with reference to our discussion regarding empowering SHG to start production for alternative sustainable options at local level, I, herewith submitted the proposal with two options along with cost details.

The proposal has been prepared based on direct discussion with different SHG members on 5th July 2019 at SUDA campus and the work location (ULB) confirmation received from concern department.

Looking forward to hearing from you.

Thanking You,

Sujata Nandy

(19)

For M/S SN Greenovation Services LLP

www.sngreenovation.com

SN Greenovation Services LLP

H.O. -No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch - 91B, 2nd Floor, shri Aurobindo Sarani , Kolkata - 700 005

Email: contact@sngreenovation.com



Background:

SN Greenovation Services LLP is a waste management consultant, service provider and research organization who's goal is to create Zero Waste Source Area and provide alternative sustainable options to reduce Waste Volume from landfill.

Keeping the mission in mind, we decided to create more livelihood for skilled/ unskilled people at local area (in West Bengal) by providing training and create the market place for (1) Cloth bags from old or new cloth, (2) Craft from old newspaper, (3) Pencil & Pen manufacture out of old newspaper and (4) Multipurpose cleaner from citrus fruit peel.

Project Object:

To create livelihood opportunities and tackle environmental pollution level by creating alternate sustainable options for single used plastic carry bag, chemical free cleaning solution and recycle newspaper pencil.

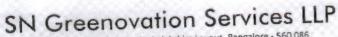
Project 1:

cloth bag / Folder from (old cloth / New cloth)

SL	no.	Number of Head	Project Cost	Cost per litter in Rs	Profit %			
	1	4	14,384		25 to 30%			
	A	Project beneficiary: Wom	en / Men					
	>	Project time: 249 days (12 months) (3 hours per day)						
	1" Phase: 60 days (3 months) – Training & Quality Control							
0			we (3 months) – Monitoring 8					

- Please note project time phase may differ based on actual situation
- Cost price will depend as per the product
- Project cost include: 2 swing machines, 20-meter old cloth, 20-meter new cloth, old newspaper 4kg, glue & accessories
- Product Items: 4 number different items made of cloth / newspaper

www.sngreenovation.com



H.O. -No. 284, 1st floor, 5th Main, Mahalakshim Layout, Bangalore - 560 086 Branch - 918, 2nd Floor, shri Aurobindo Sarani , Kolkata - 700 005

Email: contact@sngreenovation.com



Training & Consultancy Cost

SL. No	Monpower	No of head	Time	Salary per month	Total Salary	Transportation for 12 months
1 2 4	trainer Coordinator Marketing	2 1 1	6 6	12,000 13,000 15,000	78,000 90,000	87,000

Project Location

Kalyani Municipality & North Barakpur Municipality (1 centre in each ULB)

Project duration

	D to a week	Total days	Total Months	Total Phase
SL no. Project name	Days in a week		4	3 number
1 Project - 1	5 days	120	o	

Terms & Condition

- Attendance should be maintained daily basis in log book at every centre
- Production quantity will be monitor based on time & speed contribution of each person
- Monitoring report will submit to authority phase wise
- Consultancy charge should be reimbursed phase wise after submitting the bill
- Project cost should be paid in advance

Some smm

An Initiatives - Entrepreneurship Development of SHGs through product manufacturing
from waste materials

Date: 05.7.19

Venue: SUDA conference Hall

An workshop was organized ad SUDA conference hall on — Entrepreneurship Development of SHGs through product manufacturing from waste materials. It is an initiatives by SMMU under SM&ID component to meet the Entrepreneurship development through waste management Two Non — Governmental Organization (NGO) participated in this work shop .

The details of the organization :-

- 1. KOLKATA SOCIETY FOR CULTURAL HERITAGE 43, Saratpally, Garia, Kolkata 700084. WEST BENGAL INDIA , Contact- 91 84799 72824
- SN Greenovation Services LLP , No- 284, Ist Floor , 5th Main Mahalakshim layout , Bangalore 560086 , Contact No- 9972454205

Seven (7) CMMU representatives with four SHGs members from two Groups participated in this Meeting .

- 1. Dum Dum
- 2. Barasat
- 3. North Barracpore
- 4. Bidhanagar
- 5. Contai
- 6. Baruipur
- 7. Kolyani

The two respective NGOs elaborately presented their business strategies and marketing policies regarding women Entrepreneurship development with the presence of Joint Secretary of UD&MA department.

<u>Organization –I:-</u> Sourav Mukherjee – the founder & President of the organization - KOLAKTA SOCIETY FOR CULTURAL HERITAGE elaborately presented their business strategies regarding this.

The stages of their Entrepreneurship Development are as follows:-

- 1) Capacity Building
 - 2) Cluster Development
 - 3) Social Inclusion for Beneficiaries
- 4) Customer Management
- 5) Direct Market Linkage

6) Promotion & Marketing

As per their policies, they also explain the time frame for the total project.

Step-I:- Mobilization & Orientation for 1 month

Step-II: - Capacity Building/ Skill training for 3 months

Step-III: On job training for 3 months

Step-IV: - Product Pricing

Step-V:- Providing basic literacy and marketing skill

Step-VI:- Direct market linkage

Step-VII: - Formation of cooperatives to start their own venture.

As per their views the organization will nurture the Groups till the Groups sustain in livelihood promotion .

Products they offered :-

- Paper plate making
- Waste cloth tailoring
- Bamboo made products
- Coconut waste products

<u>Organization –I I:</u>- Sujata Nandi , the managing partner of the organization - SN Greenovation Services LLP also presented their organizational views . But the views was not clear to all of the participants .

Two types of Products offered by the organization:

- Paper plate making
- 2. Multipurpose Cleaner making

After the discussion with the municipalities, ULBs shows their interest as mentioned below:-

- 1. Contai -
 - 1.1 Paper Plate Making
 - 1.2 Coconut waste Products
- 2. Dum Dum -
 - 1.1 Paper Plate Making

1.2 Waste paper Bag

3. Barasat :-

- 1.1 Cloth waste Products
- 1.2 Waste Paper Bag

4. North Baracpore :-

- 1.1 Paper plate making
- 1.2 Cloth Waste Products

5. Baruipur :-

- 1.1 Cloth waste Product
- 1.2 Bamboo made products

6. Kolyani:-

- 1.1 Coconut waste Products
- 1.2 Waste paper bags
- 1.3 Bamboo made products

The end of the workshop, it was decided that, the two respective organization will submit detail project proposals with direct marketing strategies and possible profit making model by Monday and after the approval of the project, SMMU will sanction the project.







Special workshop on manufacturing of products from Waste material on 05.07.2019 under DAY-NULM at SUDA Conference Hall from 10.00 A.M.

SI.	ULB	Name	Designation	Contact No.	Signature
1	Bidhannagar MC				
2	Barasat	Soizifa Gastrami	Manager- SD&I	Same.	& Mouni
3	Kalyani	ARPITA DAS	Momager SD82	9830817984	Aprila Son
4	Baruipur	TANNOY DUTTA	Marager. MISAME	9046863760	Swit Sofre
5	Dum Dum	Anindita Halden	Manager MISSME	8013506883	Aninsitar Huldle P 05/7/19
6	North Barrackpore	Dr. Indroni Patrak	Manager - SMSID	9831952914	afterior 65/07/19
7	Contai	Susanta Mamos	Manager MIS PMB	9609661106	Short &

Special workshop on manufacturing of products from Waste material on 05.07.2019 under DAY-NULM at SUDA Conference Hall from 10.00 A.M.

SI. No.	ULB	Name of the SHG	Name	Designation	Contact No.	Signature
1	- Bidhannagar MC	Jumy paschima yotul Udayarchal	Sonali Mondal	Secretary	9038361/61	Sonali
2		Netagi Pally_1	Satapernupa Mondal	Secretary	967490199	Satarula
3		Bangarhnee	Nowwar.	Seenelary	983067397,0	Markan.
4						
5		Gerash Stig	Mitados	दर्भाग एउने	9051822	mitabos
6		Denter SHE	popi pebna	प दिश्विका	9831650152	popl belong
7	Barasat	Nivedita SHQ	Geeta Saha	Secretary	9143142945	uelf wsah
8		Niveditaska	Rimpa Saha	Membero	8420656303	Rimpa
9	- Kalyani	ज्यारी विद्यात्र	· God माउ./	310 long	62896278	TahuDas
10		Course for Alex		Svar(40)	9831921442	Sullavoy
11		लाकी (न्ध्रीत क्वं	ालको किन्द्राउन	अजातिया	8017654165	Taposhi
12		Man (Alakes	(आभा भ्रष्टम	510478h207	86979216	(SITON NEW)
13	- Baruipur	Shilpakala (SHG)	Kily Boner	THEOUR	7008238	æ.
14		ShilPakalasa	Santantitik	mamber	943209736	Santana
15		M. 9 (24.29) SAY 2525. 22817.		Lough Bed	9836619089	Mithu chatts;
16		अस मार्स हड्याकी,	ezy en 0_	अश्वापिक	8345036501	Mou Nosko
17	- Dum Dum	Netaji Da: Najgiul Alkya	Sumista Dey	Bresident	9804041223	Sumita De
18		Netaji Najmil Aikya	Sampa Koley	Treaswer	6290336030	Sampa vol.
19		KHOLISHA KOTA-15.4.G.	SwomitaSahr	Treasanns	847896708	S. Saha
20		KHOLISHAKUTI -1 S.H.G.	Purabi Mondal	President	8013814505	Puzabi mona

ŜI. No.	ULB	Name of the SHG	Name	Designation	Contact No.	Signature
21	6	Harisava	Indrani Hos	(secrator)	7044 72769	2 F. Orde
22		HariSara	Swonita Chalgraborty			
23	North Barrackpore	Purbachal (Palta)	Sadhana Ray			
24		Flor backal (Palta)	Shi Das	Member	9903 965437	Shipes
25		Tanini palli	Manju Rani May	Secretary	7685852090	MARaity Con
26		Antra Palli	Rita Sahor Bhrig	Serpetary	8670267233	RS. Bhu
27	Contai	9.0	Amroba Mishra		8250331079	An.
28	*					
	Morth Borraelepore	Purbachal	Wakali Bisway	Member	9674774423	Biswas